

MANAGEMENT PROGRAMME**Term-End Examination****June, 2007****MS-46 : MANAGEMENT OF FINANCIAL SERVICES***Time : 3 hours**Maximum Marks : 100*

Note : Attempt any **five** questions. All questions carry equal marks.

1. Explain the meaning, concept and basic characteristics of financial services. Discuss the significance of the financial services sector in a country's economy.
2. "The risks that apply to different types of financial services firms can be grouped under six broad headings." Discuss these risks and explain the strategies that are available to manage these risks.
3. Describe the debt instruments that are issued to raise funds from the market by companies, non-bank finance companies and financial institutions.

4. Discuss the working mechanism and functions of an Asset Management Company set up to manage the affairs of a mutual fund.
5. What are the special features of home loans ? What terms and conditions are prescribed by a leading housing finance company such as the HDFC ?
6. What do you understand by insurable risks ? Discuss the various types of insurable risks. Define risk, peril and hazard in respect of insurance services.
7. "Any merger or acquisition takes place with a number of motivations, culminating in a positive synergy." Enumerate these motives. Also discuss the steps involved in a merger.
8. Write short notes on any **four** of the following :
 - (a) Financial Lease
 - (b) Smart Card
 - (c) Professional Indemnity
 - (d) Special Purpose Vehicle
 - (e) Book Building