

**POST GRADUATE DIPLOMA IN
INTERNATIONAL BUSINESS
OPERATIONS/MASTER OF COMMERCE**

Term-End Examination

June, 2007

IBO-03 : INDIA'S FOREIGN TRADE

Time : 3 hours

Maximum Marks : 100

Note : *Attempt any **five** questions. All questions carry equal marks.*

1. Evaluate critically the industrial policy of India since 1956. Do you think that the industrial policy since 1991 has a favourable impact on the economy ? Explain. 10, 10
2. Examine the recent trends in India's balance of payments. What are the factors responsible for this trend ? 8, 12
3. What are the major items of agricultural exports from India ? Discuss various measures taken by the Government of India to promote exports of agricultural products from the country. 5, 15
4. What is the purpose of formation of SAARC ? Examine the trade prospects between India and the other SAARC countries. 8, 12

5. Explain the export promotion measures initiated by the Government of India to improve export performance of the country. 20
6. What are the competitive advantages and limitations of India's chemical industry in promoting exports ? Give your suggestions to overcome the limitations. 10, 10
7. Discuss the present status and future prospects of India's trade with the European Union. Substantiate your answer with the help of commoditywise analysis. 10, 10
8. Write short notes on any **two** of the following : 10, 10
- (a) Capital Account Convertibility
 - (b) Association of South East Asian Nations (ASEAN)
 - (c) Export Promotion Capital Goods (EPCG) Scheme
 - (d) Export Processing Zones