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Subject Code No. : **234**

CLASS : 12th

Q. P. Code : 1

**उद्यमिता**

[ हिन्दी और अंग्रेजी माध्यम ]

**ENTREPRENEURSHIP**

[ Hindi and English Medium ]

ACADEMIC/OPEN

SEMESTER – I (Objective Type)

Evening Session

(Only for Re-appear Candidates)

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Time allowed :  $1\frac{1}{2}$  hours ]

[ Maximum Marks : 65

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- इस प्रश्न-पत्र में **65** बहुवैकल्पिक प्रश्न दिये गये हैं। प्रत्येक प्रश्न का एक अंक है। सभी प्रश्न अनिवार्य हैं।

This Question Paper contains **65** multiple choice questions carrying **one** mark each. **All the questions are compulsory.**

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- उत्तर पत्रक (ओ० एम० आर०) पर विवरण लिखने/ उत्तर देने के लिए केवल काले/ नीले बॉल पॉइन्ट पेन का प्रयोग करें।

Use **Black/Blue** ball point pen only to write details/mark answers on the answer sheet.

- कृपया जाँच कर लें कि इस प्रश्न-पत्र में मुद्रित पृष्ठ **24** तथा प्रश्न **65** हैं।

Please make sure that the printed pages in this question paper are **24** in number and it contains **65** questions.

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- प्रश्न-पत्र में दाहिने हाथ की ओर दिये गये सबजेक्ट कोड नम्बर एवं क्वेस्चन पेपर कोड को छात्र ओ० एम० आर० पर लिखें।

*The Subject Code No. and the Question Paper Code No. on the right side of the question paper should be written by the candidate on the O. M. R. Sheet.*

- अपठित उत्तर या ऐसे उत्तर जिन्हें काटा या बदला गया है, निरस्त कर दिये जाएँगे।  
*Illegible answers or answer with cutting and overwriting will be cancelled.*
- दिये गये 4 विकल्पों (A), (B), (C) और (D) में से परीक्षार्थी को प्रत्येक प्रश्न के उत्तर के लिए सर्वाधिक उपयुक्त केवल एक ही विकल्प चुनना है।  
*From the given 4 alternatives (A), (B), (C) and (D) the candidate has to select only one most appropriate alternative for each question.*
- परीक्षार्थी उत्तर पत्रक (ओ० एम० आर०) पर अपना अनुक्रमांक अंकों के साथ-साथ गोले में भी भरें।

*The candidate should fill his/her Roll No. with figures in the appropriate circles of the O. M. R. Sheet.*

- परीक्षार्थी अपना रोल नं० प्रश्न-पत्र पर अवश्य लिखें।  
*Candidate must write their Roll No. on the question paper.*
- कृपया प्रश्नों का उत्तर देने से पूर्व यह सुनिश्चित कर लें कि प्रश्न-पत्र पूर्ण व सही है, परीक्षा के उपरान्त इस सम्बन्ध में कोई भी दावा स्वीकार नहीं किया जायेगा।
- *Before answering the question, ensure that you have been supplied the correct and complete question paper, no claim in this regard will be entertained after examination.*

1. सही कथन का चुनाव कीजिए

- (A) उद्यमी स्वामी तथा कर्मचारी दोनों है  
 (B) उद्यमी एक स्वामी है  
 (C) उद्यमी केवल कर्मचारी है  
 (D) उद्यमी केवल मजदूर है

Select the correct statement

- (A) Entrepreneurs are both owners and employees  
 (B) Entrepreneurs are owners only  
 (C) Entrepreneurs are employees only  
 (D) Entrepreneurs are workers only

2. "प्रत्येक व्यक्ति कुछ न कुछ विक्रय करके जीवित है", कहा है

- (A) डब्लू० डब्लू० विग ने (B) एस० आर० रमन ने  
 (C) आर० एल० स्टीवेनसन ने (D) एडम स्मिथ ने

'Every one lives by selling something' has been said by

- (A) W.W. Wigg (B) S. R. Raman  
 (C) R. L. Stevenson (D) Adam Smith

3. हैनरी फोर्ड

- (A) एक बेवकूफ व्यक्ति था  
 (B) दूरदर्शी तथा सृजनात्मक व्यक्ति था  
 (C) एक पहलवान था  
 (D) अवसर गवाने वाला था

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Henry Ford was

- (A) A foolish person
- (B) Visionary and creative person
- (C) A wrestler
- (D) Opportunity looser

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4. सही कथन का चुनाव कीजिए

- (A) सभी अवसर परिवेश में विद्यमान हैं
- (B) अवसर परिवेश में बिल्कुल विद्यमान नहीं हैं
- (C) कुछ उद्यमी अपने अवसरों का सृजन करते हैं
- (D) अवसर उद्यमी तक स्वयं उपलब्ध होते हैं

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Select the correct statement

- (A) All opportunities exist in the environment
- (B) Opportunities never exist in the environment
- (C) Some entrepreneurs create their own opportunities
- (D) Opportunities come to the entrepreneur automatically

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5. सही कथन चुनिए

- (A) मन में आए विचारों का ध्यानपूर्वक परीक्षण करना चाहिए
- (B) मन में आए विचारों का साधारण परीक्षण करवाना चाहिए
- (C) मन में आए विचारों का अंकेक्षण द्वारा परीक्षण करवाना चाहिए
- (D) मन में आए विचारों के परीक्षण की आवश्यकता ही नहीं है

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Select the correct statement

- (A) Perceived ideas have to be examined carefully
- (B) Perceived ideas have to be examined casually
- (C) Perceived ideas have to be examined by auditors
- (D) Perceived ideas need not to be examined at all

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6. विश्वास तथा रीति रिवाज भाग हैं

- (A) राजनीतिक तत्त्वों का (B) आर्थिक तत्त्वों का  
(C) सामाजिक-सांस्कृतिक तत्त्वों का (D) वैधानिक तत्त्वों का

Beliefs and customs are part of

- (A) Political factors (B) Economic factors  
(C) Socio-cultural factors (D) Legal factors

7. संस्थागत सहायक तत्त्वों में शामिल है

- (A) केवल भूमि से सम्बन्धित मामले  
(B) केवल वित्त से सम्बन्धित मामले  
(C) केवल कानून से सम्बन्धित मामले  
(D) ये सभी मामले

Institutional support factors include

- (A) Matters of land only  
(B) Matters of finance only  
(C) Matters of regulations only  
(D) All these matters

8. उद्यमीकरण में परिवेश तत्त्व निभाते हैं

- (A) एक महत्वपूर्ण भूमिका (B) परदे के पीछे की भूमिका  
(C) कोई भूमिका नहीं (D) बहुत कम भूमिका

In the enterprise process, environmental factors play

- (A) An important role (B) A back role  
(C) No role (D) Least important role

9. निम्न में से कौन सा उचित राजनीतिक माहौल (climate) का भाग नहीं है

- (A) स्थिर सरकार (B) आयात नीति  
(C) निर्यात नीति (D) अस्थिर सरकार

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Which is not a part of conducive political climate

- (A) Stable Govt. (B) Import Policy  
(C) Export Policy (D) Instable Govt.

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10. अनुचित परिवेश तत्त्वों का चुनाव कीजिए

- (A) वैधानिक तत्त्व (B) आर्थिक तत्त्व  
(C) साँस्कृतिक तत्त्व (D) खेल तत्त्व

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Select incorrect environmental factors

- (A) Legal factors (B) Economic factors  
(C) Cultural factors (D) Games factors

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11. उद्यम से सम्बन्धित अवसरों को समझने में कौन सा कदम शामिल नहीं है

- (A) विचारों का अवलोकन  
(B) परिवेश का सूक्ष्म-विक्षण (scanning)  
(C) उत्पाद तथा सेवाओं का चुनाव  
(D) भगवान की पूजा

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Which step is not involved in sensing entrepreneurial opportunities

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- (A) spotting ideas  
(B) Scanning the environment  
(C) Selecting the product and services  
(D) Worshiping God

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12. बाजार अनुसन्धान में सूचना इकट्ठी करनी होती है

- (A) उत्पाद के बारे में (B) सेवा के बारे में  
(C) उत्पाद तथा सेवा के बारे में (D) इन सभी के बारे में

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(A) कृषक वर्ग (B) मजदूर वर्ग  
(C) जमींदार वर्ग (D) व्यापारी वर्ग
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- Market research in gathering information about
- (A) Product (B) Services
- (C) Product & Services (D) All of these
13. जूस तथा जैम्स उत्पाद है
- (A) पशुपालन से (B) बागवानी से
- (C) कृषि से (D) समुद्र से
- Juices and Jams are products of
- (A) Animal husbandry (B) Horticulture
- (C) Agriculture (D) Marine
14. उत्पाद तथा सेवाएँ प्राप्त की जा सकती हैं
- (A) केवल वन स्रोत से (B) कृषि स्रोत से
- (C) मानव संसाधन से (D) इन सभी से
- A product & service may be desired from
- (A) Forest resources only (B) Agriculture resources
- (C) Human resources (D) All of these
15. सेवा क्षेत्र में कौन सी गतिविधि शामिल नहीं है
- (A) बैंकिंग (B) कम्प्यूटर सेंटर
- (C) विज्ञापन (D) उत्पादन
- Which is not service factor activity
- (A) Banking (B) Computer centre
- (C) Advertising (D) Manufacturing

16. वस्तु का नया उपयोग ढूँढना है

- (A) सुजनात्मक विचार (B) विपणन विचार  
(C) सेवा क्षेत्र विचार (D) इनमें से कोई नहीं

Finding a new use of a product is a

- (A) Creative idea (B) Market driven idea  
(C) Service sector idea (D) None of these ideas

17. कार्यवाही करने के लिए साहस आधारित है

- (A) योग्यता पर (B) स्वभाव पर  
(C) तरीके पर (D) इन सभी पर

Confidence to take action will depend

- (A) Upon talent (B) Upon temperament  
(C) Upon technique (D) Upon all there

18. लकड़ी की हस्तशिल्प वस्तुएँ निर्मित की जा सकती है

- (A) लघु उद्योग में (B) बड़े आकार के उद्योग में  
(C) बिना आकार के उद्योग में (D) स्वचालित उद्योग में

Wood based handicrafts items can be produced in a

- (A) Small Cottage industry (B) Large scale industry  
(C) In no scale industry (D) Automatic industry

19. सम बिन्दु विच्छेद वाली परिस्थिति होती है

- (A) कम लाभ होना (B) ना लाभ ना हानि होना  
(C) अधिक लाभ होना (D) अधिक हानि होना

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- (A) लार्ड क्लाइव (B) लार्ड डलहौजी  
(C) वारेन हेस्टिंग्स (D) लार्ड कान्वालिस

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'Break-even-point' is a situation of

- (A) Small profit (B) No Loss no profit  
(C) Huge profit (D) Huge loss

20. उचित कथन का चुनाव कीजिए

- (A) कीमत पर लागत का प्रभाव नहीं पड़ता  
(B) कीमत लागत को प्रभावित नहीं करती  
(C) कीमत तथा लागत एक दूसरे को प्रभावित करती है  
(D) कीमत पूर्ति को प्रभावित नहीं करती

Select correct statement

- (A) Cost does not affect price  
(B) Price does not affect cost  
(C) Cost and price affect each other  
(D) Price does not affect supply

21. साध्यता (Feasibility) रिपोर्ट आवश्यक है

- (A) बेहतर रिपोर्ट के लिए (B) हानि रिपोर्ट के लिए  
(C) परियोजना रिपोर्ट के लिए (D) लाभ रिपोर्ट के लिए

Feasibility report is important for

- (A) Good report (B) Loss report  
(C) Project report (D) Profit report

22. बाजार प्रतिस्पर्धा का अध्ययन इन संकेत से किया जा सकता है

- (A) आर्थिक वृद्धि (B) माँग तथा पूर्ति  
(C) मौसम में परिवर्तन (D) जनसंख्या में वृद्धि

Market competition should be assessed through study of trend in

- (A) Economic Growth (B) Demand & Supply  
(C) Change in climate (D) Population Growth

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(C)

23. एक श्रम प्रधान इकाई में, मानव संसाधन विभाग को आवश्यकता पड़ेगी

- (A) न्यूनतम वित्त की (B) अधिकतम वित्त की  
(C) मध्यम वित्त की (D) कोई वित्त की नहीं

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In a labour intensive unit, human resource Dept. will need

- (A) Minimum finance (B) Maximum finance  
(C) Medium finance (D) No finance

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24. लघुस्तरीय इकाई के लिए कौन सी वैधानिक आवश्यकता नहीं है

- (A) कारखाना अधिनियम की (B) भविष्य निधि अधिनियम की  
(C) रेल अधिनियम की (D) न्यूनतम वेतन अधिनियम की

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Which is not statutory requirement for small size of unit

- (A) Factory Act (B) Provident Fund Act  
(C) Railway Act (D) Minimum Wages Act

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25. एक उद्यमी को, मशीन क्रय करते समय ज्ञान होना चाहिए

- (A) केवल पूर्ति स्रोत का  
(B) केवल पूर्ति की शर्तों का  
(C) केवल मशीन की कार्यक्षमता का  
(D) इन सभी का

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While purchasing machinery, the entrepreneur should know

- (A) Sources of supply only  
(B) Conditions of supply only  
(C) Working capacity of machinery only

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		Deleted: a...a ... [63]
		Deleted: 26...भारत में ईस्ट इण्डिया कम्पनी का व्यापार पर एकाधिकार कित्त एकट द्वारा समाप्त कि ... [64]
		Deleted: १८२२ ई० के एकट द्वारा
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		Deleted: 27...हिन्दुओं के उत्तराधिकारी सम्बन्धी नियमों में परिवर्तन किस गवर्नर जनरल ने किया ... [66]
		Deleted: लार्ड कानवालिस लार्ड डलहौजी ... [67]
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(C) <u>Chemical products</u>	(D) <u>Tanneries products</u>	Deleted: a...a ... [70]
		Deleted: 28...अंग्रेजों ने भारत में रेलवे ... [71]
<b>29.</b> मशीन की परीक्षण चाल किसकी उपस्थिति में होनी चाहिए		Deleted: देश में एकता लाने के लिए ¶ लोगों की यात्रा आसान बनाने के लिए ... [72]
(A) <u>जिला उद्योग अधिकारी</u>	(B) <u>उद्योग मन्त्रालय</u>	Deleted: देश के विभिन्न भागों से कच्चा माल इकट्ठा करके इंग्लैण्ड की मिलों को भेजने के लिए ¶ देश के विभिन्न भागों से भूमिकर इकट्ठा करने के ... [73]
(C) <u>बैंक मैनेजर</u>	(D) <u>कम्पनी का प्रतिनिधि</u>	Deleted: a
<u>The test-run of the machinery has to be carried out in the presence of</u>		Deleted: a... ...a ... [74]
(A) <u>Dist. Industries Officer</u>	(B) <u>Ministry of Industries</u>	Deleted: a... ...a ... [75]
(C) <u>Bank Manager</u>	(D) <u>Company Representative</u>	Deleted: 29...औद्योगिक क्रांति ने समाज में किन दो नए वर्गों को जन्म दिया ? ... [76]
<b>30.</b> एक इकाई का स्थाई पंजीकरण प्राप्त किया जाता है		Formatted
(A) <u>एस० डी० एम० से</u>	(B) <u>प्रदूषण नियन्त्रण बोर्ड से</u>	Deleted: पंजीपति और मजदूर...व्यापारी ... [77]
(C) <u>जिला उद्योग सेन्टर से</u>	(D) <u>उपायुक्त से</u>	Deleted: पंजीपति और किसान इनमें से बँ ... [78]
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<u>Permanent Registration of the unit is obtained from</u>		Deleted: a...a ... [79]
(A) <u>S. D. M.</u>	(B) <u>Pollution Control Board</u>	Deleted: a...a ... [80]
(C) <u>Dist. Industries Centre</u>	(D) <u>Deputy Commissioner</u>	Deleted: 30...चार्ल्स वुड का डिस्चैच व ... [81]
<b>31.</b> साध्यता (feasibility) योजना उद्यमी को सहायता करती है		Deleted: १८५६ ई० में
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(B) <u>बाजार की सही हालत दिखाने में</u>		Deleted: १८५४ ई० में
(C) <u>सामयिक आवश्यकता का अनुमान लगाने में</u>		Deleted: १८५८ ई० में
(D) <u>इन सभी में</u>		Deleted: a
<u>Feasibility plan help the entrepreneur to</u>		Deleted: a
(A) <u>Project the correct position to financiers</u>		Deleted: a
(B) <u>Project the correct position to the market</u>		Deleted: 207
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- (C) Assess the periodic requirement
- (D) All of these
32. साध्यता योजना के भाग का कौन सा उद्देश्य नहीं होना चाहिए
- (A) लघु अवधि उद्देश्य (B) लम्बी अवधि उद्देश्य
- (C) विनाशकारी उद्देश्य (D) सामान्य अवधि उद्देश्य
- Which objective should not be the part of feasibility plan
- (A) Short term objective (B) Long term objective
- (C) Destructive objective (D) Medium term objective
33. वस्तुओं की कौन सी विशेषता होनी चाहिए
- (A) वस्तुओं का आकार (B) वस्तुओं की कीमत
- (C) वस्तुओं की पैकिंग (D) ये सभी
- Which should be attributes of the product
- (A) Size of the product (B) Price of the product
- (C) Packing of the product (D) All of these
34. अच्छी बाजार रीति-नीति (strategy) में समावेश होना चाहिए
- (A) बढ़िया पैकिंग (B) निरन्तर विज्ञापन
- (C) उचित कीमत (D) ये सभी
- Efficient marketing strategy should include
- (A) Better packing (B) Continuous advertisement
- (C) Reasonable price (D) All of these
35. कौन सा एक अच्छी कार्य प्रणाली का भाग नहीं है
- (A) संसाधनों का उचित उपयोग
- (B) अप्रशिक्षित श्रम शक्ति

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(C) लागत घटाना

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(D) सक्षम इंजीनियर्स की टीम

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Which is not a part of good operational plan(A) Optimum use of resources

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(B) Untrained labour force

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(C) Reducing cost

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(D) Team of efficient engineers

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**36.** मानव संसाधन विभाग में भर्ती नहीं करने चाहिए

(A) बहुत कम आयु के बच्चे (B) अच्छे व्यक्ति

(C) सक्षम व्यक्ति (D) समर्पित व्यक्ति

Human Resource Dept. should not recruit(A) Minor persons (B) Good persons(C) Competent persons (D) Dedicated persons

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**37.** कौन सा वित्तीय चित्र (Financial Profile) का भाग है

(A) हानि-लाभ (B) बीमा

(C) उत्पादन (D) परिवहन

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(A) मद्रास (B) कलकत्ता  
(C) बनारस (D) बम्बईWhich is part of financial profile(A) Profit & losses (B) Insurance(C) Production (D) Transport

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**38.** वित्तीय स्थिति को जाँचा जा सकता है

(A) रोकड प्रवाह विवरण द्वारा

(B) निधि प्रवाह विवरण द्वारा

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(C) गुणवत्ता जाँच प्रमाणों द्वारा

(D) अनुपात विश्लेषण द्वारा

Financial position can not be checked through

(A) Cash flow statement

(B) Funds flow statement

(C) Quality Control standards

(D) Ratio analysis

39. फोरकास्टिंग का अर्थ है

(A) पीछे देखना

(B) भाग्य बताना

(C) आगे के बारे में सोचना

(D) इनमें से कोई नहीं

Forecasting means

(A) Looking past

(B) Telling fortunes

(C) Looking ahead

(D) None of these

40. सही कथन चुनिए

(A) दूरदर्शिता व्यावसायिक योजना का एक भाग है

(B) दूरदर्शिता व्यावसायिक योजना का भाग नहीं है

(C) दूरदर्शिता गत योजना का एक भाग है

(D) इन में से कोई कथन सही नहीं है

Select the correct statement

(A) Forecasting is a part of business plan

(B) Forecasting is not a part of business plan

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(A) ज्योतिबा फूले (B) राजा राममोहन राय  
(C) क (D) क

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- (C) Forecasting is a part of previous plan
- (D) None of these is correct
- 41.** सही मौसम में, 5,00,000 वस्तुओं का विक्रय है
- (A) उत्पादन उद्देश्य (B) वित्तीय उद्देश्य
- (C) तकनीकी उद्देश्य (D) इनमें से कोई नहीं
- Sale of 5,00,000 unit of products in a season is
- (A) Production objectives (B) Financial objectives
- (C) Technical objectives (D) None of these
- 42.** उचित कथन चुनिए
- (A) परियोजना प्रतिवेदन वास्तव में व्यावसायिक योजना है
- (B) परियोजना प्रतिवेदन वास्तव में एक व्यावसायिक योजना नहीं है
- (C) परियोजना प्रतिवेदन वास्तव में एक उत्पादन योजना है
- (D) परियोजना प्रतिवेदन वास्तव में एक निर्माण योजना है
- Select the correct statement
- (A) Project report is basically a business plan
- (B) Project report is not basically a business plan
- (C) Project report is basically a production plan
- (D) Project report is basically a building plan
- 43.** परियोजना प्रतिवेदन की आवश्यकता होती है
- (A) लाइसेंस लेने के लिए (B) बिजली कनेक्शन के लिए
- (C) टेलीफोन कनेक्शन के लिए (D) इन सभी के लिए

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- Project report is required for
- (A) Licensing (B) Power Connection  
 (C) Telephone Connection (D) All of these
- 44.** परियोजना प्रतिवेदन उद्यमी द्वारा इस बारे में बनाया जाता है कि
- (A) वह क्या करेगा (B) वह कैसे करेगा  
 (C) वह क्यों करेगा (D) इन सभी के बारे
- Project report is prepared by entrepreneur about
- (A) What will he do (B) How will he do  
 (C) Why will he do (D) All of these
- 45.** परियोजना प्रतिवेदन का कौन सा मुख्य उद्देश्य नहीं होना चाहिए
- (A) तकनीकी (B) वित्तीय  
 (C) राजनीतिक (D) प्रबन्धकीय
- Which should not be the major objective of project report
- (A) Technical (B) Financial  
 (C) Political (D) Managerial
- 46.** SWOT का कौन सा भाग नहीं है
- (A) शक्ति (B) कमजोरी  
 (C) ऑपरेशन (D) चुनौतियाँ
- Which in not a part of 'SWOT'
- (A) Strength (B) Weakness  
 (C) Operation (D) Threats

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47. परियोजना प्रतिवेदन के आधार पर वित्तीय संस्थाएँ मूल्यांकन करती हैं

(A) संभावित विक्रय का (B) लाभ अर्जन शक्ति का

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(C) वापसी भुगतान योग्यता का (D) इन सभी का

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On the basis of project report, financial institutions evaluate

(A) Probable sales (B) Profitability

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(C) Repayment capacity (D) All of these

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48. एक इकाई की परियोजना प्रतिवेदन में ध्यान रखना चाहिए

(A) व्यावसायिक कर का (B) भूमि कर का

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(C) मूल्य वृद्धि कर का (D) इन सभी का

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Project report of a unit should take note of it's

(A) Commercial Tax (B) Land Tax

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(C) VAT (D) All of these

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49. प्रदूषण नियन्त्रण प्रमाणपत्र जारी किया जाता है

(A) प्रदूषण नियन्त्रण बोर्ड द्वारा (B) ए० डी० सी द्वारा

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(C) एस० डी० एम० द्वारा (D) उपायुक्त द्वारा

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Pollution control certificate is issued by

(A) Pollution Control Board (B) A. D. C.

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(C) S. D. M (D) Deputy Commissioner

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50. प्रदूषण नियन्त्रण प्रमाण पत्र आवश्यक है

(A) सभी इकाईयों के लिए (B) वृन्दिदा इकाईयों के लिए

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(C) किसी भी इकाई के लिए नहीं (D) प्रत्येक इकाई के लिए

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Pollution Control certificate is must for

- (A) All the units (B) Selected units  
(C) None units (D) Each unit

51. परियोजना प्रतिवेदन का मूल तत्व कौन सा नहीं है

- (A) विक्रय कमिश्नर का पता  
(B) प्रवर्तकों का पता  
(C) संस्थान का पता  
(D) भागीदारों का पता

Which is not basic element of a project report

- (A) Address of Sales Commissioner  
(B) Address of promoters  
(C) Address of enterprise  
(D) Address of partners

52. परियोजना के तकनीकी सहायता भाग में दर्शाना चाहिए

- (A) उत्पादन प्रक्रिया (B) उत्पादन डिजाइन  
(C) कच्चे माल की किस्म (D) ये सभी

Technical feasibility part of project should include

- (A) Manufacturing process (B) Project Design  
(C) Type of raw material (D) All of these

53. आर्थिक व्यवहार्यता (Economic Viability) का अर्थ है

- (A) आर्थिक सफलता (B) आर्थिक समस्या  
(C) आर्थिक वृद्धि (D) आर्थिक पिछडापन

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Economic viability means

- (A) Economic success (B) Economic problem  
 (C) Economic Growth (D) Economic backwardness

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54. बाजार आकार शब्द का सम्बन्ध है

- (A) बाजार भवन की ऊँचाई (B) ग्राहकों की संख्या  
 (C) बाजार की लम्बाई (D) बाजार की चौड़ाई

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The term market size is related to

- (A) Height of bazar building (B) Number of customers  
 (C) Length of market (D) Width of market

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55. स्थाई लागतों में शामिल है

- (A) भूमि की लागत  
 (B) प्रशासनिक कक्ष की लागत  
 (C) मशीन की लागत  
 (D) ये सभी

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Fixed Cost consists of

- (A) Cost of land  
 (B) Cost of Administrative block  
 (C) Cost of machinery  
 (D) All of these

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(A) a (B) a¶  
(C) a (D) a56. कौन सा वित्तीय व्यय बार-बार न होने की प्रकृति का है

- (A) पेटेन्ट (B) वेतन  
 (C) किराया (D) विज्ञापन

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Which financial expenditure is not of recurring nature

- (A) Patent (B) Salary  
(C) Rent (D) Advertising

57. कार्यशील पूँजी की आवश्यकता है

- (A) कच्चे माल के लिए (B) मजदूरी के लिए  
(C) पैकिंग लागत के लिए (D) इन सभी के लिए

Working capital is required for

- (A) Raw material (B) Wages  
(C) Cost of packing (D) All of these

58. एक प्रक्रिया चक्र में कौन सा रोकड प्रवाह सही है

- (A) रोकड-कच्चा माल-अर्द्धनिर्मित माल-तैयार माल-वस्तुओं की बिक्री-रोकड  
(B) कच्चा माल-अर्द्धनिर्मित माल-निर्मित माल-वस्तुओं का विक्रय-रोकड  
(C) वस्तुओं का विक्रय-कच्चा माल-निर्मित माल-रोकड  
(D) इनमें से कोई नहीं

Which is the correct cash flow in an operating cycle

- (A) Cash-Raw material-Work-in-progress - Finished goods - Sale of products - Cash  
(B) Raw material - Work in progress - Finished goods - Sale of products - Cash  
(C) Sale of products -Raw material -Finished goods - Cash  
(D) Neither of these

59. सही कथन का चुनाव कीजिए

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(C) oqMjks foYlu (D) tktZ cq'k¶  
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- (A) हास स्थाई सम्पत्तियों पर लगाया जाता है
- (B) हास चालू सम्पत्तियों पर लगाया जाता है
- (C) हास तरल सम्पत्तियों पर लगाया जाता है
- (D) इनमें से कोई नहीं

Select the correct statement

- (A) Depreciation is provided on fixed assets
- (B) Depreciation is provided on current assets
- (C) Depreciation is provided on liquid assets
- (D) None of these

60. सही समीकरण का चुनाव कीजिए

- (A) परिवर्तनीय लागत = स्थाई लागत - कुल लागत
- (B) परिवर्तनीय लागत = कुल लागत - स्थाई लागत
- (C) परिवर्तनीय लागत = स्थाई लागत + कुल लागत
- (D) परिवर्तनीय लागत = स्थाई लागत + कुल लागत - परिवर्तनीय लागत

Select the correct equation

- (A) Variable Cost = Fixed Cost - Total Cost
- (B) Variable Cost = Total Cost - Fixed Cost
- (C) Variable Cost = Total Cost + Fixed Cost
- (D) Variable Cost = Fixed Cost + Total Cost - Variable Cost

61. सही सूत्र का चुनाव कीजिए

- (A) निवेश पर आवर्तन =  $\frac{\text{सकल हानि}}{\text{कुल निवेश}}$
- (B) निवेश पर आवर्तन =  $\frac{\text{कुल लाभ}}{\text{कुल निवेश}}$

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(C)  $\text{निवेश पर आवर्तन} = \frac{\text{ब्याज तथा कर से पहले का सकल लाभ}}{\text{कुल निवेश}}$

(D)  $\text{निवेश पर आवर्तन} = \frac{\text{ब्याज के बाद का सकल लाभ}}{\text{कुल निवेश}}$

Choose the correct formula

(A)  $\text{Return on Investment} = \frac{\text{Net Loss}}{\text{Total Investment}}$

(B)  $\text{Return on Investment} = \frac{\text{Net Profit}}{\text{Total Investment}}$

(C)  $\text{Return on Investment} = \frac{\text{Net Profit before Int. \& Taxes}}{\text{Total Investment}}$

(D)  $\text{Return on Investment} = \frac{\text{Net Profit after Int.}}{\text{Total Investment}}$

62. सम-बिन्दु-विच्छेद का उपयुक्त सूत्र चुनिए

(A)  $\text{कीमत} \times \text{मात्रा} = \text{स्थायी लागत} + \text{मात्रा} \times \text{परिवर्तनीय लागत}$

(B)  $\text{कीमत} \times \text{मात्रा} = \text{स्थायी लागत} - \text{मात्रा} \times \text{परिवर्तनीय लागत}$

(C)  $\text{कीमत} \times \text{मात्रा} = \text{स्थायी लागत} \times \text{मात्रा} - \text{परिवर्तनीय लागत}$

(D)  $\text{कीमत} \times \text{मात्रा} = \text{स्थायी लागत} - \text{परिवर्तनीय लागत} \times \text{मात्रा}$

Select the correct formula of 'Break-even-Point.'

(A)  $\text{Price} \times \text{Quantity} = \text{Fixed cost} + \text{Quantity} \times \text{Variable Cost}$

(B)  $\text{Price} \times \text{Quantity} = \text{Fixed cost} - \text{Quantity} \times \text{Variable Cost}$

(C)  $\text{Price} \times \text{Quantity} = \text{Fixed cost} \times \text{Quantity} \times \text{Variable Cost}$

(D)  $\text{Price} \times \text{Quantity} = \text{Fixed cost} - \text{Variable Cost} \times \text{Quantity}$

63. मूलभूत संसाधन में कौन सा शामिल नहीं है

(A) भूमि (B) मशीन

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(C) इबत ऋण

(D) कच्चा माल

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Which is not included in Infrastructural resources

(A) Land

(B) Machinery

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(C) Bad Debts

(D) Raw material

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64. मशीन क्रय करते समय, कौन से पक्ष की परीक्षा करनी चाहिए

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(A) लघु अवधि की लागत

(B) लम्बी अवधि की लागत

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(C) टिकारूपन

(D) ये सभी

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At the time of purchase of machinery, which aspect should be examined

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(A) Short term Cost

(B) Long term Cost

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(C) Durability

(D) All of these

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65. भर्ती स्रोत हो सकते हैं

(A) प्रबन्ध संस्थान

(B) रोजगार कार्यालय

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(C) दूसरी कम्पनियाँ

(D) ये सभी

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Recruitment sources may be

(A) Management Institutions

(B) Employment exchange

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(C) Other Companies

(D) All of these

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