

As per revised/new

syllabus June 18

Total No. of Questions - 10]

[Total Pages : 3

(1118)

**8126**

**M.B.A. Examination**

**MANAGEMENT PROCESS AND  
ORGANIZATIONAL BEHAVIOUR**

**Paper-101**

**(Semester-I)**

**Time : Three Hours]**

**[Max. Marks :**

**{ Regular : 60**

**{ Pvt. / ICDEOL : 100**

*The candidates shall limit their answers precisely within the answer-book (40 pages) issued to them and no supplementary/continuation sheet will be issued.*

**Note :** Attempt five questions in all, selecting one question from each unit.

**UNIT-I**

1. 'Management is the set of functions directed at the effective and effective utilization of 'resources in the pursuit of organizational goals'. Discuss the statement and elaborate different kinds of managers.

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2. Discuss the contribution of scientific management and the administrative management approaches to the evolution of management thought.

## **UNIT-II**

3. Elaborate the formulation of plans at corporate and business levels.
4. Explain the decision-making process. How can decision-making be made creative?

## **UNIT-III**

5. What is the role and importance of Job Specialization, Departmentalization and Reporting Relationships in the structure and design of an organization?
6. Discuss emerging challenges for the field of organizational behaviour.

## **UNIT-IV**

7. Describe major causes of Individual Differences. How can individual differences be utilized for effective management of people ?
8. What are important determinants of personality? Discuss the personality attributes that are relevant to managers.

## UNIT-V

9. How do groups evolve? Describe the stages through which groups pass through.
  10. Discuss Behavioural and Contingency theories of Leadership.
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